#### **Mortgage 1 Programs Booklet**

\*Pricing Enging also contains most investor specific program descriptions and product guidelines

\*\* FGMC Programs - Minimum FICO Mortgage 1 will accept is 580 regardless of FGMC Matrices minimum FICO

Conventional Programs	
Conventional Fixed Rate	Fixed
Fannie Mae No FiCO Fixed Rate	Fixed
Fredie Mac No FICO Fixed Rate	Fixed
Chase Libor ARMS (See Knowledge Base or AllRegs for Product Info)	ARM
DU Refi Plus	Fixed
Fannie 97% LTV	Fixed
Freddie Refi Open Access	Fixed
Home Possible (Freddie Mac 95%)	Fixed
Home Possible Advantage (Freddie 97%)	Fixed
Home Ready (Fannie Mae)	Fixed
Investor 85% Rate & Term Refi	Fixed
US Bank Freddie Refi	Fixed
Wells Libor ARMS (See Knowledge Base or AllRegs for Product Info)	ARM
Wells to Wells DU Refi Plus	Fixed
FGMC Conventional Program Link**	FGMC Conventional Non-Delegated Matrices
FGMC programs include Fixed Rate	
Huntington Doctors & Portfolio Programs (15 yr fixed & 3/1, 5/1, 7/1, & 10/1 ARMS)	In Knowledge Base
Associated Bank Porfolio ARMS (5/1, 7/1, 10/1)	In Knowledge Base
Northpointe Bank Porfolio ARMS ( 5/1, 7/1)	In Knowledge Base
Freedom HomeStyle Renovation	In Knowledge Base
Northpointe Expanded Access	In Knowledge Base
FHA Programs	
FHA Fixed Rate	Fixed
FHA Fixed Rate FHA Fixed Rate for Disaster Victims (203H)	Fixed
FHA Fixed Rate for Disaster Victims (203H) FHA Streamline Refi	Fixed

FHA Streamline Refi	Fixed
<u>FHA 5/1 ARM</u>	ARM
Wells to Wells FHA Streamline Refi	Fixed
FGMC FHA Program Link**	FGMC FHA Non-Delegated Matrices
FGMC Programs included Fixed, Streamline, & Score Alternative	
Freedom 203K	In Knowledge Base
US Bank 203K	In Knowledge Base

#### **Rural Development Programs**

Rural Development Fixed Rate
RD Streamline Assist
FGMC RD Progam Link**
FGMC programs include Fixed, No Score & Streamline
VA Programs
VA Fixed Rate
VA IRRRL

VA IRRRL FGMC VA Program Link\*\* FGMC programs include Fixed, & IRRRL

#### Jumbo Programs (AllRegs Login & Password Required)\*

Available in AllRegs Investor Library Chase: Products - Non-Agency Fixed Chase : Products - Non-Agency - ARMS US Bank Conventional-Jumbo Wells Fargo - Seller Guide- Conv Elig. Products

Bond Programs (login and password required)

- Michigan Ohio Florida
- Texas

Fixed Fixed FGMC RD Non-Delegated Matrices

Fixed Fixed FGMC VA Non-Delegated Matrices

#### AllRegs Login

Program #603 & #623 Programs #755; #756; #757 Fixed & ARMS Fixed : #900 ARMS: # 973; #974; #975

#### <u>MSHDA</u>

<u>Communities First</u> <u>Florida Bond</u> <u>SETH</u>



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## **Conventional Fixed Rate**

5/4/20	<mark>)18</mark>			
	1 . Loit	Primary	Second Home	Investor
	1 Unit	059/	009/	950/
	Purchase	95%	90%	85%
	Rate & Term	95%	90%	75%
	Cash Out	80%	75%	75%
	2 Unit			
Maximum LTV by Occupancy & Purpose	Purchase	85%	N/A	75%
	Rate & Term	85%	N/A	75%
	Cash Out	75%	N/A	70%
	3 - 4 Unit			
	Purchase	75%	N/A	75%
	Rate & Term	75%	N/A	75%
	Cash Out	75%	N/A	70%
	(same as LTV - see a	above)		Note
Maximum CLTV/HCLTV			loan has subordinate f	inancing
Term		30, 25, 20, 15	& 10 years	
Minimum FICO		620	)	
Maximum Loan Amount		Agency	Limits	
	New Subordinate Fin		nation of Existing Subo	rdinate Financing
<b>.</b>		-	-	•
Subordinate Financing	All subordinate financ	-	e mae guidelines for pa	yment, remaining
		term,	etc.	
		<= 80 % - No I	Al required	
		> 80% Standard Cov	•	
Mortgage Insurance	Monthly,		it, and Financed MI allo	owed
			dept will order MI for th	
			counted in Points and I	
	US Citizens, Permant	-		
Eligible Borrowers			he Loan Placement W	
-				
Occupancy			lome, Investment Prop	perty
Ineligible Property Type	N	on-Warrantable Cond	lo, Condotel, Co-op,	
Title	Fee simp	ole title only. No lease	ehold estates, No life e	state
	LT\/ must	be 80% or less for w	aiver of taxes AND insu	Irance
Escrow Waivers				
		Loans with flood insurance must at least have flood insurance escrowed No waiver allowed for loans with monthly mortgage insurance		
Nevimum Dekt Detie	INO waiver	Per A		urance
Maximum Debt Ratio		DU Approve		
	LD Findings with Assau			
AUS Response	LP Findings with Accep			ium LIV/CLIV may
		No manual under	writing allowed	
	Cianificant Deventory		a in a d la v DU a a d vuait in	
Credit History	Significant Derogatory	-		
	met (see signific	ant derogatory credit	grid in Loan Placemen	t workbook)
Non Arms Length			or investment property	
Non Anns Length	Primary residence m	ay require AVM or re	view appraisal at under	writer discretion.
	1 unit Dringing regider	aa barrawar minim	um contribution con co	ma from gift funda
	1 unit Principal resider			me nom gin nunus.
Minimum Contribution	2 unit Principal residen	ce (with LTV > 80%)	or Second homeborrow	ver must contribute
		5% of their c	wn funds.	
	Investment F	Property - all contributi	on must be borrower o	wn funds
		Per Fin	dings	
Appraisal Requirements	Condition ration of C	S or CE are only	table if euclidet to an a	ire that will being
	Condition rating of C		table if subject to repa	ms undt will bring
		the property t	0 a C4 12VEI.	
	Allowed for items that	can not be completed	d due to weather.	Non
Escrow Holdback for Repairs		ms approved on exce	ption basis only - see L	oan Placement
		Workb	ook	
		Principal Resider	nce = unlimited	
Multiple Financed Properties	Investme		= Follow Agency Guid	elines
Signifcant Derogatory Credit		Follow Agency		
Documentation		Per Fin	dings	
	All HPML loans mus	st have escrows . HP	ML threshold is deterr	nined by adding
HPML		APOR		
Refer to the Loan Placement V		_		



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#### Fannie Mae No FICO Fixed Rate

Revised 02/06/18	See Fannie Mae seller guide for full guidelines
Loan Purpose	Purchase & Rate & Term Refinance Only No Cash Out Refis Allowed
Maximum LTV	If one borrower has a usable FICO - 97% maximum No borrower has a usable FICO - 90% maximum
Maximum CLTV/HCLTV	(same as LTV - see above) Note max
Maximum Loan Amount	LTV is reduced by 5% when loan has subordinate financing Agency Limits
Term	30, 25, 20, 15 & 10 years
Minimum FICO	Must run a three merged credit report on all borrowers. This program can be utilized if one or more borrowers do not have a usuable credit score. If one borrower has a credit score the minimum score allowed is 620
Payment References - One borrower has a usable credit score	If the borrower with the credit score is contributing more than 50% of the qualifying income, no credit references are needed for the borrower without a credit score If the borrower with the credit score is NOT contributing more than 50% of the qualifying income you must provide 2 payment references (see below) for each borrower without a credit score
Payment References - All borrowers do not have a usable credit score (see selling guide B3-5.4-02 & 4-03 for details on reference types and documentation requirements)	Each borrower without a credit score must have 2 payment references from sources that require the borrower to make a periodic payment on a regular basis with intervals that are no longer than every 3 months At least one borrower must have a housing payment history with 0x30 lates for the most
	recent 12 months The payment history on non-housing references may not exceed 1x30. If multiple non- housing references are provided only one may have the 1 x 30, the rest must be 0 x 30 Each borrower must have no collections (excluding medical), judgements or tax liens for
	the most recent 24 months
AUS Response & Underwriting	DU Approve/Eligible Loan must be underwritten by Wells Fargo when non-traditional credit is needed.
Homebuyer Education	When all borrowers do not have a usable FICO score at least one borrower must particpate in homeowenrship education before the note date
Subordinate Financing	New Subordinate Financing and Resubordination of Existing Subordinate Financing All subordinate financing must meet Fannie mae guidelines for payment, remaining term, etc.
Mortgage Insurance	<= 80 % - No MI required > 80% Standard Coverage MI required Monthly, Single Premium, and Split, MI allowed LPMI allowed with pricing hits (uw dept will order MI for this option) Note: Single Premium MI is counted in Points and Fees
Eligible Borrowers	US Citizens, Permant Residents. Non-permanent residents allowed (see Non Permanent Resident Grid in the Loan Placement Workbook)
Occupancy	Primary Residence - 1 unit property only Non-Occupant Co-borrower NOT allowed
Ineligible Property Type	Non-Warrantable Condo, Condotel, Co-op, Manufactured Home, Florida Newly Converted Condos
Title	Fee simple title only. No leasehold estates, No life estate
Escrow Waivers	LTV must be 80% or less for waiver of taxes AND insurance Loans with flood insurance must at least have flood insurance escrowed No waiver allowed for loans with monthly mortgage insurance
Maximum Debt Ratio	40% if no borrower has a FICO. Otherwise follow AUS.
Minimum Contribution	1 unit Principal residence - borrower minimum contribution can come from gift funds.
Appraisal Requirements	Per Findings Condition rating of C5 or C6 are only acceptable if subject to repairs that will bring the property to a C4 level.
Escrow Holdback for Repairs	Allowed for items that can not be completed due to weather. Non weather related items approved on exception basis only - see Loan Placement Workbook
Documentation	Per the Fannie Mae Seller Guide
HPML	All HPML loans must have escrows and \$2500 minimum residual income or reserves equal to 3 months PITIA . Residual income less than \$800 is ineligible for financing. HPML threshold is determined by adding APOR + 1.5
Refer to the Loan Placemen	t Workbook for Specific Loan Scenarios Not Covered on this Grid



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#### Freddie Mac No FICO Fixed Rate

LTV and Purpose	Purchase & Rate & Term Refinance Only (NO cash out allowed) Maximum 95% LTV
Maximum CLTV/HCLTV	(same as LTV - see above) Note
Maximum Loan Amount	max LTV is reduced by 5% when loan has subordinate financing Agency Limits
Term	30, 25, 20, 15 & 10 years
Minimum FICO	Must run a three merged credit report on all borrowers. This program can be utilized if one or more borrowers do not have a usuable credit score. If one borrower has a credit score the minimum is 620
Payment References - One borrower has a usable credit score	If the borrower with the credit score is contributing more than 50% of the qualifying income, no credit references are needed for the borrower without a credit score. If the borrower with the credit score is NOT contributing more than 50% of the qualifying income you must provide 2 payment references (see below) for each borrower without a credit score.
Payment References	Each borrower without a credit score must have 2 payment references from the United States. A joint reference can count for each borrower At least one borrower must have a housing payment history with 0x30 lates for the most recent 12 months The payment history on non-housing references may not exceed 1x30. If multiple non-housing references are provided only one may have the 1 x 30, the rest must be 0 x 30 Each borrower must have no collections (excluding medical), judgements or tax liens
	LP Accept
AUS Response & Underwriting	Loan must be underwritten by Wells Fargo when non-traditional credit is needed.
Homebuyer Education	When all borrowers do not have a usable FICO score at least one borrower must particpate in homeowenrship education before the note date
Subordinate Financing	New Subordinate Financing and Resubordination of Existing Subordinate Financing All subordinate financing must meet Freddie Mac guidelines for payment, remaining term, etc.
Mortgage Insurance	<= 80 % - No MI required > 80% Standard Coverage MI required Monthly, Single Premium, and Split MI allowed LPMI allowed with pricing hits (uw dept will order MI for this option) Note: Single Premium MI is counted in Points and Fees
Eligible Borrowers	US Citizens, Permant Residents. Non-permanent residents allowed (see Non Permanent Resident Grid in the Loan Placement Workbook)
Occupancy	Primary Residence - 1 unit property only Non-Occupant Co-borrower NOT allowed
Ineligible Property Type	Non-Warrantable Condo, Condotel, Co-op, Manufactured Home, No Florida Newly Converted Condos
Title	Fee simple title only. No leasehold estates, No life estate
	LTV must be 80% or less for waiver of taxes AND insurance
Escrow Waivers	Loans with flood insurance must at least have flood insurance escrowed
	No waiver allowed for loans with monthly mortgage insurance
Maximum Debt Ratio	Per AUS
Minimum Contribution	1 unit Principal residence - borrower minimum contribution can come from gift funds
Appraisal Requirements	Per Findings
	Condition rating of C5 or C6 are only acceptable if subject to repairs that will bring th
Escrow Holdback for Repairs	Allowed for items that can not be completed due to weather. Non weather related items approved on exception basis only - see Loan Placement Workbook
Documentation	Per the Freddie Mac Seller Guide
HPML	All HPML loans must have escrows and \$2500 minimum residual income or reserved equal to 3 months PITIA . Residual income less than \$800 is ineligible for financing HPML threshold is determined by adding APOR + 1.5

## DU Refi Plus - Mtg 1 Program Description

Revised 02-15-18	
Required Borrower Benefit	reduced monthly principal and interest OR reduction in the interest rate OR
(underwriter must note benefit on 1008)	reduction in the amortization term OR a more stable mortgage product (ARM to Fixed)
Maximum LTV/Minimum FICO	105% with 620FICO 125% with 660 FICO
Maximum CLTV/HCLTV	125%
TERM	30, 25, 20, 15 & 10 years
Subordinate Financing	New subordinate financing allowed only if replacing exisitng subordinate financing Existing subordinate financing being retained must be resubordinated Existing purchase money 2nd can not be rolled in (must resubordinate)
Mortgage Insurance	<= 80 % - No MI required > 80% - current loan has no MI (including cancelled MI) - No MI required > 80% - current loan has MI - MI required NOT ELIGIBLE AT THIS TIME Includes loans with LPMI
Eligible Borrowers	Borrower(s) may be added to the new loan, provided the existing borrower(s) is retained. An existing borrower(s) may be removed from the new loan provided that at least one of the original borrower(s) is retained on the new loan.
Borrower Benefit	Borrower benefit must be documented by showing one of the following:
borrower benefit	1) reduced payment; 2) reduced term; 3) more stable product (ARM to Fixed)
Occupancy	<ol> <li>reduced payment; 2) reduced term; 3) more stable product (ARM to Fixed)</li> <li>4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property</li> </ol>
	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment
Оссирапсу	<ul> <li>1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property</li> <li>Fee simple only. No leasehold. No life estate</li> <li>Loans that have been modified with interest or principal forgiveness are not allowed</li> </ul>
Occupancy Title	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment         Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not         allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op
Occupancy Title Previously Modified Loan	<ul> <li>1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property</li> <li>Fee simple only. No leasehold. No life estate</li> <li>Loans that have been modified with interest or principal forgiveness are not allowed</li> </ul>
Occupancy Title Previously Modified Loan Ineligible Property Type BK & Foreclosure Mortgage Payment History	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No
Occupancy Title Previously Modified Loan Ineligible Property Type BK & Foreclosure	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No "extenuating circumstance" allowed to reduce waiting period         Must be 0x30 for lesser of life of loan or last 12 months         LTV must be 80% or less
Occupancy         Title         Previously Modified Loan         Ineligible Property Type         BK & Foreclosure         Mortgage Payment History         Escrow Waivers         Maximum Debt Ratio	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No- "extenuating circumstance" allowed to reduce waiting period         Must be 0x30 for lesser of life of loan or last 12 months         LTV must be 80% or less         Determined by DU
Occupancy Title Previously Modified Loan Ineligible Property Type BK & Foreclosure Mortgage Payment History Escrow Waivers	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No "extenuating circumstance" allowed to reduce waiting period         Must be 0x30 for lesser of life of loan or last 12 months         LTV must be 80% or less         Determined by DU         Must be Approve/Eligible - Findings must show DU Refi Plus
Occupancy         Title         Previously Modified Loan         Ineligible Property Type         BK & Foreclosure         Mortgage Payment History         Escrow Waivers         Maximum Debt Ratio	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No- "extenuating circumstance" allowed to reduce waiting period         Must be 0x30 for lesser of life of loan or last 12 months         LTV must be 80% or less         Determined by DU
Occupancy Title Previously Modified Loan Ineligible Property Type BK & Foreclosure Mortgage Payment History Escrow Waivers Maximum Debt Ratio AUS Response	1- 4 unit Primary Residence, Second Home (1 unit only); 1-4 unit Investment Property         Fee simple only. No leasehold. No life estate         Loans that have been modified with interest or principal forgiveness are not allowed         Manufactured Home, Non-Warrantable Condo, Condotel, Co-op         Minimum 4 years since BK and minimum 7 years since Foreclosure. No- "extenuating circumstance" allowed to reduce waiting period         Must be 0x30 for lesser of life of loan or last 12 months         LTV must be 80% or less         Determined by DU         Must be Approve/Eligible - Findings must show DU Refi Plus         Per findings. May be eligible for PIW (property inspection waiver) PIW borrower must sign affidavit that property is not currently listed for sale

## Mortgage 1 Standard 97% LTV Program

Revised 02/06/18	Table of Contents
Findings	DU Version 9.3 - Approve/Eligible
LTV	95.01 to 97%
CLTV	95.01 to 97% (sub. Financing is NOT a Community Second)
	95.01 to 105% (sub. Financing IS a Community Second)
Loan Purpose	Purchase
Occupancy	Owner Occupied Primary Residence
Non Owner Occupant CB Allowed	NO
Non-Borrower Income	NO
Term	30 year Fixed Rate
Title	Fee simple only. No leasehold. No life estate
Property Type	1 unit SFD, Fannie Eligible Condo or PUD
	NO Manufactured housing
First Time Homebuyer	At least one borrower must be a first-time home buyer, as indicated on the Uniform Residential Loan Application (Form 1003) in Section VIII., when at least one borrower responds "No" to Declaration M: "Have you had an ownership interest in a property in the last
	three years?"
Income Limits	No income limit requirements
Homebuyer Education & Counseling	Not required
Minimum Borrower Contribution	Not required - down payment can come from eligible gift funds per FNMA guidelines
Mortgage Insurance	35% coverage required
Reserves	Per DU findings
Special Feature Code	127
97% LTV FAQ	https://www.fanniemae.com/content/faq/97-ltv-options-faqs.pdf

#### Freddie Refi Relief - Open Access

Revised 02/15/18	Table of Contents
Required Borrower Benefit	reduced interest rate OR
•	a more stable mortgage product (ARM to Fixed) OR
(underwriter must note benefit on 1008)	reduction in the amortization term
Maximum LTV/Minimum FICO	125% with 660 FICO
	105% with 620 FICO
Maximum CLTV/HCLTV	(same as LTV - see above)
Maximum Debt Ratio	45%
TERMS Available	30 year, 25 year, 20 year and 15 year fixed rate
Maximum Loan Amount Calculation	Complete Freddie Refi Loan Amount Calculation Form (must be included with submission)
	Closing costs & Prepaids rolled into loan amount can not exceed the LESSER of 4% of the current
	loan balance of \$5000
Maximum Cash Back	\$250 maximum cash back. Details of transaction on 1003 & CD must both reflect less than \$250
	back.
Subordinate Financing	No new subordinate financing allowed
	Existing subordinate financing must be resubordinated
	Existing purchase money 2nd can not be rolled in (must resubordinate)
Mortgage Insurance	<= 80 % - No MI required
	> 80% - current loan has no MI (including cancelled MI) - No MI required
	> 80% - current loan has MI - MI required NOT ELIGIBLE AT THIS TIME Includes loans with
	*The borrower(s) obligated on the Note must be the same as the Borrower(s) on the Note on the
	Mortgage being refinanced, except a borrower may be omitted from the Note provided that at least
Elizible Berrewere	one borrower(s) from the Mortgage being refinanced is retained
Eligible Borrowers	*A borrower may be added to the Note provided that at least one borrower(s) from the Mortgage
	being refinanced is retained.
	*A non-occupying borrower may not be added to a Mortgage secured by a Primary Residence
	A copy of the original Note is required
Occupancy	1-4 unit Primary Residence, Second Home (1 unit only), 1-4 unit Investment Property
Occupancy	Manufactured Home, Non-Warrantable Condo, Condotel, Co-op
Ineligible Property Type	(Condo project can not be on Chase ineligible list)
Multiple Property Ownership	Primary - No Limit. Second Home - Max of 4 financed properties
	Minimum 4 years since BK and minimum 7 years since Foreclosure. No "extenuating circumstance"
BK & Foreclosure	allowed to reduce waiting period
Mortgage Payment History	Must be 0x30 for lesser of life of loan or last 12 months
Seasoning	Loan must be seasoned for at least 3 months
Escrow Waivers	LTV must be 80% or less (not allowed with Flood Insurance)
AUS Response	Must have offering identifier 310 and show OPEN ACCESS with ACCEPT response
	Must show Freddie Mac loan number and MI information in the findings
Appraisal Requirements	Full appraisal required
	HVE of 20% or greater on findings requires a review appraisal
Documentation	Per LP
Documentation	

#### Mortgage 1 Home Possible

#### Revised 02/15/18

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Revised 02/15/18	Table of Contents
Findings	Loan Prospector - Accept
LTV	1 to 4 units - maximum 95%
CLTV	maximum 95% for institutional 2nds and 105% for community affordable 2nds
Minimum FICO	620
Loan Purpose	Purchase & No Cash-Out Refi
Term	15, 20 & 30 year terms
Occupancy	Owner Occupied Primary Residence
Title	Fee simple only. No leasehold. No life estate.
Maximum DTI	determined by LP
Non Owner Occupant CB Allowed	NO
Property Type	14 unit SFD, Freddie Eligible Condo or PUD
	Manufactured housing is eligible
First Time Homebuyer	Not required. See homebuyer education requirements if all borrowers are first time homebuyers
Income Limits	Borrowers annual income cannot exceed 100% of the area median income limits. All reported income that is verified and meets the criteria for stable monthly income must be used to qualify the borrower. Note: No income limit when the property is located in an underserved area determined by using the
	Freddie Mac Affordable Income and Property Eligibility Tool
Homebuyer Education & Counseling	If all borrowers are first time homebuyers at least one borrower must take homebuyer education that meets National Industry for Homeownership Education and Counseling standards. Eligible sources are HUD approved counseling agencies, Internet based MI company programs, or Freddie Mac Credit Smart program.
	For 2-4 unit properties at least one borrower is required to take landlord education
Ownership of Other Property	The borrower may not, as of the note date, have any ownership interest in any other residential properties.
Appraisal	Per AUS
Mortgage Insurance	90.01 to 95.00% - 25% coverage for all terms
	80.01 to 90.00 - standard coverage
Subordinate Financing/Gift	An Affordable Second that does not require a payment before the due date of the 61st payment under the Home Possible mortgage may be entered in Loan Prospector <sup>®</sup> in the "Total Gift Fund" field. In all other respects, the Affordable Second must be considered as secondary financing.
Minimum Borrower Contribution	Not required for 1 unit properties- down payment can come from eligible gift funds per Freddie Mac guidelines 2- 4 unit properties borrower must provide 3% of their own funds for LTV > 80%
Interested Party Contributions	<ul> <li>&gt; 90% - 3%</li> <li>&gt; 75% up to 90% - 6%</li> </ul>
	<75% up to 90% - 6% <75.01% - 9%
	determined by LP for 1 unit properties
Reserves	2-4 unit properties require a minimum of 2 months reserves (can not be from gift)

#### Mortgage 1 Home Possible Advantage

Revised 02/15/18

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	Table of Contents
Findings	Loan Prospector - Accept
LTV	95.01 to 97%
CLTV	95.01 to 105% (subordinate Financing Must be a Community Second)
Minimum FICO	620
Loan Purpose	Purchase & No Cash-Out Refi
Term	15, 20, and 30 year Fixed Rate
Occupancy	Owner Occupied Primary Residence
Title	Fee simple only. No leasehold. No life estate
Maximum DTI	determined by LP
Non Owner Occupant CB Allowed	NO
Property Type	1 unit SFD, Freddie Eligible Condo or PUD NO Manufactured housing
First Time Homebuyer	Not required. See homebuyer education requirements if all borrowers are first time homebuyers
Income Limits	Borrowers annual income cannot exceed 100% of the area median income limits. All reported income that is verified and meets the criteria for stable monthly income must be used to qualify the borrower. Note: No income limit when the property is located in an underserved area determined by using the
	Freddie Mac Affordable Income and Property Eligibility Tool
Homebuyer Education & Counseling	If all borrowers are first time homebuyers at least one borrower must take homebuyer education that meets National Industry for Homeownership Education and Counseling standards. Eligible sources are HUD approved counseling agencies, Internet based MI company programs, or Freddie Mac Credit Smart program.
Ownership of Other Property	The borrower may not, as of the note date, have any ownership interest in any other residential properties.
Appraisal	Per AUS
Mortgage Insurance	25% coverage required
Subordinate Financing/Gift	An Affordable Second that does not require a payment before the due date of the 61st payment under the Home Possible mortgage may be entered in Loan Prospector® in the "Total Gift Fund" field. In all other respects, the Affordable Second must be considered as secondary financing.
Minimum Borrower Contribution	Not required - down payment can come from eligible gift funds per Freddie Mac guidelines
Interested Party Contributions	Maximum 3%
Reserves	determined by LP
Offering Identifier Code	250 (Home Possible Advantage) select from dropdown on Freddie Mac Additional Data screen

#### Mortgage 1 Home Ready Program

Revised 02/15/18	Table of Contents		
Findings	DU Approve/Eligible		
	1 unit Purchase 97%; LCO Refi 95% (97% if Fannie owns current mtg)		
LTV	2 unit - 85% Purchase or LCO Refi		
	3-4 unit 75% - Purchase or LCO Refi		
CLTV	97% (sub. Financing is NOT a Community Second)		
	105% (sub. Financing IS a Community Second)		
Minimum FICO	620		
Loan Purpose	Purchase or LCO Refi		
Occupancy	Owner Occupied Primary Residence		
Title	Fee simple only. No leasehold. No life estate.		
Term	10, 15, 20, and30 year Fixed Rate		
Non-Owner Occupant CB Allowed	Yes up to 95% LTV		
Non-Borrower Household Income	Allowed for DTI > 45% to 50%. Must provide 30% of income (must		
Non-Borrower Household Income	document) and must certify will live with borrower for 12 months		
Boarder Income	Permitted if with documenation of at least 9 of the most recent 12		
	months(averaged over 12 months) up to 30% of qualifying income.		
Ownership of Other Property	Borrower is now allowed to have an ownership interest in another		
ownership of other Property	residential property.		
Property Type	1 - 4 unit SFD, Fannie Eligible Condo or PUD		
	Manufactured housing is eligible		
First Time Homebuyer	Not Required		
	No income limits in low-income census tracts. 100% of area median income		
Income Limits	in all other census tracts.		
	check income limits at		
	https://homeready-eligibility.fanniemae.com/homeready/		
	Homeownership education required prior to final approval for at least one		
	borrower on all purchase transactions.		
	Must be provided through either :		
Homebuyer Education & Counseling	1) https://homeready.frameworkhomeownership.org/		
	2) HUD approved counseling agency		
	Homeownership education certificate must be retained in mortgage file.		
	Charge is \$75 for Framework education (add to LE)		
	In lieu of the Framework Homeownership Education, pre-purchase		
Previous Homebuyer Education	education from a HUD approved counseling agency dated within the past six		
	months can be accepted prior to September 30, 2016.		
	1 unit - Not required - down payment can come from eligible gift funds per		
Minimum Borrower Contribution	FNMA guidelines		
	2-4 unit borrower needs 3% of their own funds for LTV/CLTV > 80%		
Mortgago Insuranco	LTV 90.01 - 97% - 25% coverage		
Mortgage Insurance	LTV 90.00 - standard MI coverage		
Appraisal	Per DU findings		
Ineligible Features	Can not be combined with HomeStyle or High Balance		
Reserves	Per DU findings		
Special Feature Code	SFC 900 will be required		
	Link to FNMA HomeReady home page:		
Other Information	https://www.fanniemae.com/singlefamily/homeready?cmpid=marghomeready0915		
HomeReady FAQ	https://www.fanniemae.com/content/faq/homeready-faqs.pdf		
HomeReady/Standard/MCM			
comparison chart	https://www.fanniemae.com/content/tool/homeready-standard-mcm- comparison.pdf		

## Investment 85% Rate & Term

Revised 02/15/18		Table of Contents	
Maximum LTV/CLTV by Occupancy & Purpose	Investment Propery 1-4 unit Rate & Term Refi	85%/85%	
Term	30, 25, 20,	15 & 10 years	
Minimum FICO	620		
Maximum Loan Amount	Agency Limits		
Title	Fee simple only. No	leasehold. No life estate	
	New Subordinate Financing and Resubordin	ation of Exsting Subordinate Financing Allowed	
Subordinate Financing	All subordinate financing must meet Freddie I	Mac guidelines for payment, remaining term, etc.	
Mortgage Insurance	<= 80 % - No MI required > 80% Standard Coverage MI required Monthly, Single Premium, Split, and Financed MI allowed LPMI allowed with pricing hits (uw dept will order MI for this option) Note: Single Premium MI is counted in Points and Fees		
Eligible Borrowers	US Citizens, Permant Residents. Non-permanent residents allowed (see Non Permanent Resident Grid in the Loan Placement Workbook)		
Ineligible Property Type	Non-Warrantable Condo, Condotel, Co-op		
Escrow Waivers	LTV must be 80% or less for waiver of taxes AND insurance May waive homeowners only up to 90% LTV Loans with flood insurance must at least have flood insurance escrowed No waiver allowed for loans with monthly mortgage insurance		
Maximum Debt Ratio	Per LP		
AUS Response	LP Accept /Eligible only (DU not allowed) No manual underwriting allowed		
Minimum Contribution	Gifts not allowed. Funds to close must be from borrower own funds		
Appraisal Requirements	Full 1004 Appraisal. Operating Income statement will be required if rental income is used to qualify		
Escrow Holdback for	Allowed for items that can not be completed due to weather. Nor weather related items approved on exception basis only - see Loan Placement Workbook		
Repairs Multiple Financed Properties	Per Freddie Mac guidelines - maximum of 6.		
Signifcant Derogatory Credit	Follow Freddie Mac Guidelines		
Documentation	Per I	Findings	
HPML	All HPML loans must have escrows-and \$2500 minimum residual income or reserves equal to 3 months PITIA . Residual income less than \$800 is ineligible for financing. Investment property and 2nd home loans can not use reserve option and must have \$2500 residual income. HPML threshold is determined by adding APOR + 1.5		
Refer to th	e Loan Placement Workbook for Specific Loan S	cenarios Not Covered on this Grid	

	US Bank Freddie Refi
Description	Table of Conten The Freddie Mac Relief Refinance Open Access Mortgage is a Freddie Mac to Freddie Mac fixed rate, fully amortizing streamline refinance with level payments for life of loan that must have an Application dated on or before December 31, 2016. Seller/Servicers that currently do not service the loan being refinanced, are permitted to originate loans under this program to refinance conventional conforming and conforming Jumbo loan amounts purchased by Freddie Mac with a note date on or before 05/31/09.
Amortization	- 15 or 30 year amortization. No negative amortization.
P Eligibility	LP Accept is required.     LP A-Minus is not allowed.
<b>Rate Term Refinance</b> Primary: 1-4 Unit Primary: 1 Unit Investment: 1- I Units	UTV         TLTY/HILTY           105%         No maximum Limit           05%         No maximum Limit           105%         No maximum Limit           105%         No maximum Limit           Streamline Rate/Term refinance transactions are limited to the following:           - \$5,000 can be added to the unpaid principal balance plus accrued interest.           - \$5,000 can be added to the unpaid principal balance of the first mortgage to pay for Closing Costs, Pre-Paids, Financing Costs and Escrows.           - Maximum of \$250 cash back to borrower is allowed. Any funds in excess of the allowable cash back must be applied to the new refinance as a principal curtailment. Proceeds cannot be used in pay off or pay down any subordinate financing.           The Streamline Refinance must be for one of the following purposes:           - To reduce the interest rate on the first mortgage OR,           - To reduce the interest nate on the first mortgage OR,           - To reduce the amonthy Principal and Interest Payment of the First Lien Mortgage OR,           - To reduce the amontization term of the Mortgage of the First Lien Mortgage.           - To reduce the amortization term of the Mortgage of the First Lien Mortgage.           - To reduce the amortization term of the Mo
	second home or investment property.
Credit / FICO	All Borrowers must have a FICO Score.     Minimum 620 FICO Score required.     Existing mortgage must be current.     Borrower must meet the requirements for FHLMC LP underwritten loans, including mortgage delinquency, bankruptcy and foreclosure requirements.     If the loan is a High Priced Mortgage or High Priced Covered Transaction the following also applies:     Maximum 45% DTI     Verification of Income Sources
Qualifying Ratios	- DTI determined by LP for USBHM serviced loans. Maximum DTI limited to 50% for non-USBHM serviced loans unless the Borrower as twelve (12) months PITI in verified funds. - See Credit/FICO section for more restrictive requirements.
Eligible Existing First Lien	<ul> <li>See Creative Section for more resolutive requirements.</li> <li>Must be a first lien, conventional mortgage currently owned by Freddie Mac.</li> <li>Existing first lien must have a Note Date on or before 05/31/09.</li> <li>One 30-day delinquency within the previous twelve months on the Mortgage being refinanced is allowed provided the delinquency did <u>not</u> occur within the previous six months. Loan mus receive an LP Accept.</li> <li>Refer to FHLMC website for eligibility: https://ww3.freddiemac.com/corporate/</li> </ul>
neligible Existing First Lien	Mortgage loans sold to freddie Mac with any of the following are ineligible:     With recourse     Indemnification     Other negotiated credit enhancements
	- Secondary financing must comply with FHLMC guidelines. If current HELOC is with US Bank see HELOC manual for subordination requirements. Current HELOC may be subordinated at HELOC limit with HELOC lender approval Existing secondary financing may be an Affordable Second A junior lien currently serviced by Seller of the HASP Streamline Refinance may be refinanced simultaneously with First Lien Mortgage if junior lien is being refinanced for one of the following purposes: - Reduction in the interest rate of junior lien - Reduction in the monthly principal and interest (P&I) payment - Refinancing an ARM, interest-only, or a junior lien with a balloon or call option to a fixed rate fully amortizing junior lien Reduction term or junior lien Reduction in a mortization term or junior lien Reduction in a mortization term or junior lien Reduction in the information term or junior lien Reduction in a mortization term or junior lien Reduction into term or junior lien Reduction term or junior lien Reduction term or junior lien Reduction into term or junior lien Reduction term or junior lien cannot be more than the unpaid principal balance at the time of payoff of the junior lien being refinanced A junior lien cannot be refinanced from a fixed rate to a ARM
General Underwriting	<ul> <li>Underwritten to FHLMC guidelines except as outlined in this product guideline.</li> <li>LP Accept required.</li> <li>A complete and dated Residential Loan Application that includes signatures by ALL borrowers is required.</li> <li>Requires payoff statement for accurate calculation of Ioan amount based on unpaid principal balance.</li> <li>Loan Prospector mortgages must include minimum Documentation Level per LP feedback Certificate.</li> <li>When tax returns are used to qualify (rental income, etc.), the borrower must sign IRS Form 4506T at closing.</li> </ul>
Eligible Borrowers	Borrower(s) listed on the FHLMC Streamline refinance must be the same Borrower(s) listed on the Note of the Mortgage being refinanced except that a Borrower may be omitted from the Note on the FHLMC Streamline refinance provided that: Borrower omitted may remain in title but must sign Deed. The Borrower(s) from the Mortgage being refinanced is retained. Borrower(s) may be added to the Note provided that at least one Borrower(s) from the mortgage being refinanced is retained on the new mortgage. A non-occupying Borrower may NOT be
Eligible Properties	added to the new mortrage secured by a Primary Residence. - 1-4 Unit Primary Residence - 1-4 Unit Priceond Home - 1-4 Unit Investment - Standard FHLMC eligible properties as stated in the Conventional Underwriting Guidelines – <b>Eligible Properties</b> . - Condominium requirements listed in the Conventional Underwriting Guidelines <b>–</b> Condominiums & PUDS section.
-unds to Close / Reserves	- Manufactured homes are ineligible.     - Documentation of Verification of Borrower Funds needed for closing is required and must comply with LP Feedback Certificate requirements.     - Reserves are not required for owner occupied 1-unit properties, however, reserves should be considered in the underwriting process. If reserves are submitted to Loan Prospector they must b verified.     - Primary residence 2-4 Units: Borrower(s) must have 6 months PITI in reserves regardless of whether rental income is used to qualify the borrower(s).     - Second Home - Borrower(s) must have 2 months PITI in reserves for subject property.     In addition, Borrower(s) must have additional 2 months PITI in reserves for each other financed second home and/or 1-4 unit Investment Property in which the Borrower(s) have an ownership interest OR on which the Borrower(s) must have addition, Borrower(s) must have 6 months PITI in reserves regardless of whether rental income is used to qualify the borrower(s).     In addition, Borrower(s) must have 6 months PITI in reserves regardless of whether rental income is used to qualify the borrower(s). In addition, Borrower(s) must have additional 2 months PITI in reserves for each other financed second home and 1-4 unit Investment Property in which the Borrower(s) have an ownership interest OR on which the Borrower(s) must have additional 2 months PITI in reserves for each other financed second home or investment property: Borrower(s) must have 6 months PITI in reserves for the new Primary residence and 6 months PITI in reserves for the current Primary residence and 6 months PITI in reserves for the new Primary residence and Current Primary residence pending sale / being conv
	<ul> <li>The following two Property Value Options are available:</li> <li>Option One: New appraisal. Fully completed URAR – interior and exterior inspection required. A field review (Form 1032) is required if the LTV/TLTV/HTLTV is &gt; 75% and the value is \$\$1,000,000.</li> <li>Option Two: Home Value Explorer (HVE).</li> <li>If offered, a HVE may be used on a 1-unit and 2-unit attached or detached owner occupied dwellings. For this purpose we will consider Second Home as Owner Occupied.</li> <li>Me HVE point value must have a Forecast Standard Deviation that itess than or equal to 0.20 as reported by the HVE report.</li> <li>Manufactured homes, investment properties and any 3-4 unit dwellings cannot use an HVE</li> <li>HVE is not allowed on Leaschold properties.</li> <li>Investment properties will require a full appraisal with a form 998.</li> <li>Once a valid HVE has been issued, it is usable and remains valid for 120 days. Even if future re-submissions to IP produce other HVE values of a higher or lower amount, the original HVE may continue to be used as long as it does not exceed 120 days old as of the Note date.</li> <li>If the HVE is used, then the HVE value must be entered and re-submitted to IP as the estimated value which will then reflect the correct LTV.</li> <li>The IP feedback certificate containing the HVE value being used must be included in the loan file.</li> <li>If an appraisal is obtained, the appraised value MUST be used in calculating the LTV and TLTV. The HVE cannot be used in the transaction even if it is more favorable. It is not an option.</li> <li>Condominum:</li> <li>Same Servicer (Currently serviced by USBHM): For Correspondents only (delegated and non-delegated), no project approval is required. Lender must make rep and warrant that project insurance is in place per the respective agency programs and that the project is not an illegal project such as a condotel, time share, motel, etc. All other channels need project approval (CUSB</li></ul>
Mortgage Insurance	- If the original LTV on the existing Freddie Mac mortgage was > 80% and the current transaction will require MI, the Ioan is <u>NOT</u> eligible for a LP Streamline Refinance Open Access regardless of the LP response. If the Mortgage being refinanced does not have mortgage insurance coverage, then no mortgage insurance coverage is required for the new refinance Mortgage, even if the LTV ratio is great

## Wells to Wells DU Refi Plus

Table of Contents
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Revised 05-01-17	Table of Contents		
Current Servicer	CURRENT LOAN MUST BE SERVICED BY WELLS FARGO		
Maximum LTV	Per DU		
Maximum CLTV/HCLTV	Per DU		
TERM	30, 25, 20, 15		
Minimum Credit Score	No minimum FICO requirement		
Debt Ratio	Set by DU		
AUS Response	Must be Approve/Eligible - Findings must show DU Refi Plus		
Required Borrower Benefit	reduced monthly principal and interest OR		
	reduction in the interest rate OR		
(underwriter must note benefit on 1008)	reduction in the amortization term OR		
	a more stable mortgage product (ARM to Fixed)		
	No new subordinate financing allowed		
Subordinate Financing	Existing subordinate financing must be resubordinated		
	Existing purchase money 2nd can not be rolled in (must resubordinate)		
	<= 80 % - No MI required		
Mortgage Insurance	> 80% - current loan has no MI (including cancelled MI) - No MI required		
	Loans requiring MI are not eligible (including LPMI)		
	An existing borrower may be removed provided:		
Eligible Borrowers	<ul> <li>Borrower being removed from title must be removed from deed</li> </ul>		
	must retain 1 original borrower		
Number of Financed Properties	Primary Residence - unlimited		
2nd home/investment - maxium of 4 Wells Fargo financed			
Occupancy	Primary Residence, Second Home (1 unit only), Investment Property		
Ineligible Property Type	Manufactured Home, Non-Warrantable Condo, Condotel, Co-op		
Mortgage Payment History	Must be 0x30 for lesser of life of loan or last 12 months		
Escrow Waivers	LTV must be 80% or less		
Appraisal Requirements	Per findings. May be eligible for PIW (property inspection waiver) PIW borrower must sign affidavit that property is not currently listed for sale		
Documentation	income & asset documentation per DU except as noted below Most recent years transcripts with any differences between income on the transcript and loan file completely explained and documented required for all loans		
Maximum Cash Back	\$250 maximum cash back. Details of transaction on 1003 AND HUD must both reflect less than \$250 back.		
HPML Loans	All HPML loans must have escrows and \$2500 minimum residual income or reserves equal to 3 months PITIA. Residual income less than \$800 is ineligible for financing. HPML threshold is determined by adding APOR + 1.5		



#### FHA Fixed Rate

Revised 02-06-18			Table of Contents
	Purpose	LTV	CLTV
Maximum LTV/ CLTV	Purchase	96.50%	96.50% However if secondary financing is provided by an instrumentality of the Government or a Government Agency: The CLTV is permitted to exceed 100% but may not exceed total cost to acquire(purchase price + closing costs + prepaids)
	Rate & Term	97.75%	97.75% of the lesser of the appraised value or the adjusted sales price
	Cash Out	85.00%	85.00% of the lesser of the appraised value or the adjusted sales price
Occupancy		Primary reside	•
Non-Occupant Co-Borrower	Allowed -	LTV limited to 75%	o for 2-4 unit properties
Title	Fee si	mple only. No lease	ehold. No life estate
Purpose	Purchase, Rate & Term, & Cash Out - See additional programs for streamline refinance offerings		
Term		30, 25, 20, & 2	15 years
Minimum FICO	580 (see No FICO comparison grid if any borrower does not have a FICO)		
Maximum Loan Amount	See FHA County Limits Web Page		
Mortgage Insurance	See MIP Rates		
Eligible Borrowers	US Citizens, Permant Residents. Non-permanent residents		
Property Type	Single Family (1-4 units), FHA approved condo (attached, detached) or site condo. Manufactured housing only allowed for FICO >=620		
3-4 unit properties	3-4 units properties must meet self-sufficiency rental income eligibility requirements per FHA and require a minimum of 3 months reserves		
Maximum Debt Ratio	Per AUS for Approve/Accept		
	DU Approve/Eligible or F un	Refer/Eligible	(manual for FICO >= 620)
AUS Response		.P Accept/Eligible o	
	(manual underwriting allowed for FICO >= 620)		
Credit History	Follow guidelines in 4000.1 for underwriting with TOTAL or manual underwriting		
orodit motory	Back to Work Program is not Allowed		
DPA	See DPA tab for approved DPA providers. DPA provider not on the list must have program note, mortgage, and terms submitted to underwriting for approval		
Appraisal Requirements	Full interior exterior appraisal (Fannie 100 for single family detached, Fannie 1073 for attached, detached, and site condos)		
Case Numbers	Must be ordered AFTER application date. If case number is transferred from another lender you must provide evidence of the transfer Single Family - 703; Condos (including site) 734 (must notate site condo when ordering)		
HUD REO	New appraisal required. Request copy of Property Condition Report (PCR). Compare repairs and estimate on PCR to appraisal. Must have all repairs addressed. Bids needed if PCR & Appraisal do not match		
			show amount or TBD) . Note: Seller these must be paid by the borrower.
Property Flips	Flips 91 to 180 days with a 100 percent (100%) increase in sales price require a second appraisal Less than 100% increase may require a 2nd appraisal based upon underwriter discretion> Days for flip count go from previous sale date to new (bottom lined) purchase agreement date		
Links for HUD Guidelines		Handbook 4	000.1
	FAQ		
Refer to the Loan Placemer	t Workbook for Specific	Loan Scenarios No	ot Covered on this Grid

#### Case Numbers pulled on or after January 26, 2015 (applies to loans amounts less than or equal to \$625,500) Table of Contents

Annual Mortgage Insurance Premium Factors Calculated on base mortgage amount				
	Any loan purpose			
Endo	rsement date >= 6/1	1/2009		
L	oan Terms > 15 yea	rs		
LTV	UFMIP	Annual MIP		
<= 95%	1.75%	0.80%		
> 95%	1.75%	0.85%		
Loan Terms <=15 years w/LTV >78%				
LTV	UFMIP	Annual MIP		
<= 90%	1.75%	0.45%		
>90%	1.75%	0.70%		

Annual Mortgage Insurance Premium Factors Calculated on base mortgage amount STREAMLINE REFIS Endorsement date < 6/1/2009			
	oan Terms > 15 yea		
LTV	UFMIP	Annual MIP	
ANY	0.01%	0.55%	
Loan Tei	Loan Terms <=15 years w/LTV >78%		
LTV	UFMIP	Annual MIP	
ANY	0.01%	0.55%	

#### Annual MIP Cancellation Chart LTV > 90.00% • Annual MIP will be charged for the lesser of 30 years or the term of the loan

LTV <= 90.00%

• Annual MIP will be charged for the lesser of 11 years or the term of the loan

	FHA Approv	/ed DPA			
				Table of Contents	
Name of DPA	EIN	Address	Phone	Website	Approval Date
National Faith Homebuyers •Allen Park•Belleville•Brownstown Township•Ecorse•Flat Rock•Garden City•Gibraltar•Grosse Ile Township•Grosse Pointe•Grosee Pointe Farms•Grosse Pointe Park•Grosse Pointe Woods•Hamtramck•Harper Woods•Highland Park+Iuron Township•Inkster•Melvindale•Plymouth Township•River Rouge•Riverview•Rockwood•Romulus•Southgate•Sumpter		601 W Fort Street			
Township•Northville Township•Plymouth•Trenton•Van Buren Township•Wayne•Woodhaven•Wyandotte	Westland - 38-1810301; Wayne - 38-6004895	Ste 440 Detroit, MI 48226	313-255-9500		1/1/2015
Township-wayne-woodnaven-wyandolle	westianu - 36-1610301, wayne - 36-6004655	48226 100 McMorran Blvd Room 302 Port Huron, MI	313-222-9200	www.nationalfaith.org	1/1/2015
City of Port Huron Urban Pioneer	38-6004727	48060	810-984-9736	www.porthuron.org	7/1/2014
		1214 Greenwood Ave Jackson, MI			
Community Action NSP3 - Jackson		49203	800-491-0004	www.caajlh.org	1/1/2015
Charter Township of Redford - SNAP City of Dearborn Heights NSP Program - Community Economic Development Department	38-6006306	12121 Hemingway Redford, MI 48239 26155 Richardson, Dearborn Heights, MI 4817	313-387-2786 313-791-3500	www.redfordtwp.com www.ci.dearborn-heights.mi.us	3/1/2015
City of Middletown, Ohio - Middletown Homeownership Partnership - HOME Program - Funded Down Payment/Closing Cost Assistance		One Donham Plaza Middletown, Ohio 45042-1932 2440 Thompson	513-425-7939	www.cityofmiddletown.org/com munity/comdev.html	9/4/2014
Lee County Department of Human Services - Home Down Payment Assistance Program		Street Fort Myers, FL 33901	239-533-7938	http://www.leegov.com/dhs	4/7/2015
City of Southfield Neighborhood Stabilization Program	07.0760005	26000 Evergreen Road, Southfield, MI 48076	(248) 796-5124 or (248) 796-5126	https://www.cityofsouthfield.co m/Residents/HousingandPropert y/NeighborhoodStabilization/tab id/946/Default.aspx	
	27-0782005	One City Square, Ste 210 Warren, MI	1240/130-3124 01 (240) 130-3120	iu/ 540/ Default.aspx	9/29/2015
City of Warren Neighborhood Stabilization Program	38-6006931	48093	586-574-4686	www.cityofwarren,org	9/29/2015
**MSHDA	37-1717481		•	·	
** FL Housing Bond	59-3451366	1			



#### FHA Fixed Rate for Disaster Victims

Revised 10-16-17			Table of Contents
	Purpose	LTV	CLTV
Maximum LTV/CLTV (no minimum investment required)	Purchase	100.00%	100%
Application Deadline			residentially Declared Major Disaster from FEMA website.
Occupancy	Primary residence only		
Title	Fee s	imple only. No lease	ehold. No life estate
Purpose		Purchase	Only
Term		30 Year	rs
Minimum FICO		640	
Maximum Loan Amount		See FHA County Lim	nits Web Page
Mortgage Insurance		<u>See MIP R</u>	<u>ates</u>
Eligible Borrowers	,		Non-permanent residents
Program Code in FHA Connection	Input Program Code	e 02 when ordering	the case number to indicate 203h
Previous Residence Requirements	rented) must have been	located in a PDMDA	e that the previous residence (owned or and destroyed or damaged to such an eplacement is necessary.
Property Type	Single Family or FHA approved condo (attached, detached) or site condo. Manufactured housing is NOT allowed		
Maximum Debt Ratio	Per AUS for Approve/Accept or 50% for manual under		
AUS Response	<ul> <li>DU Approve/Eligible or Refer/Eligible Can be Approve/Ineligible if inelgible is only for minimum investment.</li> <li>LP Accept/Eligible or Refer/Eligible Can be Approve/Ineligible if inelgible is only for minimum investment.</li> </ul>		
Credit History/Housing History	For borrowers with derogatory credit, including derogatory housing payments, the mortage may consider the borrower a satisfactory credit risk if the credit report indicates satisfactory credit pror to the disaster, and any derogatory credit subsequent to the disaster is related to the effects of the disaster. The housing payment history prior to the disaster can not be more than 1x30 foa an approve/eligible. For manual underwriting it must meet manual underwriting guidelines prior to the date of the disaster		
	located in a PDMDA from 1) The borrower is	the borrowers liabili document currently working wit	h the servicing mortgagee on the
Liabilities/Previous Residence	<ul> <li>destroyed/damaged residence to appropriately address their mortgage obligation AND</li> <li>2) Any property insurance proceeds will be applied to the mortgage on the destroyed/damaged house.</li> </ul>		
Income Eligibility	The mortgagee may also include short-term employment obtained following the disaster in the calculation of effective income.		
Appraisal Requirements	Full interior exterior appraisal (Fannie 100 for single family detached, Fannie 1073 for attached, detached, and site condos)		
Case Numbers	Must be ordered AFTER application date and within 1 year of the disaster declaration If case number is transferred from another lender you must provide evidence of the transfer		
	Single Family 703; Condos 734 (need condo ID or notate site) Select Program Code 02 for the 203 H disaster program		
Property Flips	Flips 91 to 180 days with a 100 percent (100%) increase in sales price require a second appraisal Less than 100% increase may require a 2nd appraisal based upon underwriter discretion. Days for flip count go from previous sale date to new (bottom lined) purchase agreement date		
	Handbook 4000.1		
Links for HUD Guidelines		<u>FAQ</u>	

## FHA Streamline Refi

	FIA Sueannine Ken
Revised 05/01/17	Table of Contents
Current Servicer	Any Servicer
Maximum LTV	n/a ( see maximum mortgage section below)
Maximum CLTV/HCLTV	per HUD guidelines. Loans containing a partial claim note are limited to 100% CLTV
MIN FICO	640
TERM	30 year term only
Net Tangible Benefit	A Net Tangible Benefit is a reduced Combined Rate, a reduced term, and/or a change from an ARM to a fixed rate Mortgage that results in a financial benefit to the Borrower. Combined Rate refers to the interest rate on the Mortgage plus the Mortgage Insurance Premium (MIP) rate. See Handbook 4000.1 II.A.8.d.vi.(C)(4)(c)
Maximum Mortgage Amount	See Handbook 4000. FILA.8.0.01(0)(4)(0)         Streamline Refinance WITHOUT an Appraisal: Maximum Mortgage Amount = Unpaid Principal Balance – (the lesser of unused UFMIP refund or new UFMIP) + new Upfront MIP         Note: On Primary Residence transactions only, the Unpaid Principal Balance may include interest charged by the servicing lender when the payoff is not received on the first day of the month but may not include delinquent interest, late charges or escrow shortages.         Streamline Refinance WITH an Appraisal:NOT ALLOWED - This is now a SIMPLE REFI (standard FHA program guides apply)
Subordinate Financing	No new subordinate financing allowed
Suborumater mancing	Existing subordinate financing must be resubordinated (see max CLTV)
Mortgage Insurance	See MIP Chart in standard FHA Fixed Program
Eligible Borrowers	A borrower may be added, provided both the original and new borrower credit qualify for the refinance Non-qualifying individuals may be added to the title only on a streamline refinance without credit worthiness review and triggering the due-on-sale clause A borrower may be deleted provided a least one original borrower remains and credit qualifies for the loan
Occupancy	Primary Residence, Second Home and Non-Owner Occupied
Title	Fee simple only. No leasehold. No life estate
Eligible Property Type	Single Family Detached or Condo (HUD approved or previously HUD approved)
Property Listed for Sale	Must be off market 1 day prior to application
Mortgage Payment	Must be 0x30 for lesser of life of loan or last 12 months
History	(applies to all mortgages on borrower's credit report not just subject property)
Derogatory Credit Maximum Financed	Follow FHA guidelines for seasoning
Properties	Maximum of 4 financed properties including subject property
AUS Response	No AUS required
Documentation	Non - Credit Qualifying - No income docs required. Must document any assets required for closing Credit Qualifying - Need full income and asset documentation Provide copy Note and payment breakdown on existing loan FHA Connection - Case query on previous loan to show endorsement date. Refi Netting
	Authorization. CAIVR
Maximum Cash Back	Can not exceed \$500

5/1	FHA	ARM
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Revised 05/01/17	Table of Contents		
Maximum LTV	96.5% - Purchase 97.75 Refinance		
TEDM			
TERM	30 Years		
Transaction Type	Purchase and Rate and Term Refinance		
Subordinate Financing	No new subordinate financing allowed		
Qualifying Rate	Note Rate		
Minimum Credit Score	640		
Mortgage Insurance	Standard MIP Requirements		
Occupancy	Primary Residence		
Title	Fee simple only. No leasehold. No life estate		
Ineligible Property Type	Non-FHA Approved Condos, Manfactured Housing, Co-Ops		
Escrow Waivers	Not Avaliable		
Maximum Debt Ratio	43%		
AUS Response	Must be Approve/Eligible		
Appraisal Requirements	FHA Appraisal		
Documentation	full income and asset documentation is required.		
ARM Margin	2%		
ARM Floor	2%		
ARM CAPS	1%/1%/5%		
Index	1 YR Treasury Security		

## Wells to Wells - Non Credit Qualifying FHA Streamline

Revised 5/01/2017	Table of Contents
Current Servicer	CURRENT LOAN MUST BE SERVICED BY WELLS FARGO
Maximum LTV	n/a (max mtg calc per HUD guidelines)
Maximum CLTV/HCLTV	125%
TERM	30, 15
Net Tangible Benefit	A Net Tangible Benefit is a reduced Combined Rate, a reduced term, and/or a change from an ARM to a fixed rate Mortgage that results in a financial benefit to the Borrower. Combined Rate refers to the interest rate on the Mortgage plus the Mortgage Insurance Premium (MIP) rate. See Handbook 4000.1 II.A.8.d.vi.(C)(4)(c)
Maximum Mortgage Amount	Streamline Refinance <u>WITHOUT an Appraisal:</u> Maximum Mortgage Amount = Unpaid Principal Balance – (the lesser of unused UFMIP refund or new UFMIP) + new Upfront MIP Note: On Primary Residence transactions only, the Unpaid Principal Balance may include interest charged by the servicing lender when the payoff is not received on the first day of the month but may not include delinquent interest, late charges or escrow shortages.
	Streamline Refinance WITH an Appraisal:NOT ALLOWED - This is now a SIMPLE REFI (standard FHA program guides apply)
Subordinate Financing	No new subordinate financing allowed Existing subordinate financing must be resubordinated (see max CLTV)
Mortgage Insurance	See Mortgage 1 FHA Streamline Refi Program for Factors
Eligible Borrowers	Borrower must be exactly the same as on the current loan.
Occupancy	Primary Residence and Investment Property
Title	Fee simple only. No leasehold. No life estate
Eligible Property Type	Single Family Detached or Condo (HUD approved or previously HUD approved)
Minimum Credit Score	640
Mortgage Payment History	Must be 0x30 for lesser of life of loan or last 12 months
AUS Response	DO NOT RUN FINDINGS
Documentation	Document any assets required for closing signed 4506-T (transcripts not required) 1003 - Employment, Income can be blank. Complete asset section if borrower needs funds at closing. Input mortgage liabilitie(s) only in liabilities section Provide copy of Note for existing loan FHA Connection - Case query on previous loan to show endorsement date. Refi Netting Authorization. CAIVR
Maximum Cash Back	Can not exceed \$500



# Rural Development Guaranteed Rural Housing (GRH)

			-		
Tab	le	of	Cor	nten	ts

5/1/2017	Table of Contents		
Minimum/Maximum Loan Amount	Minimum \$30,000.00 and Maximum County Loan Limits		
Term	30 year only		
LTV	Maximum 100% of value + financed guarantee fee		
Ratios	29/41(excessive ratios require a ratio waiver with 1 compensating factors documented ) or GUS Accept/Eligible		
Property	New Dwellings: stick built or modular		
	Existing Dwellings: stick built, modular, and condominiums - manufactured homes are allowed		
Title	Fee simple only. No leasehold. No life estate.		
Borrowers	Not restricted to 1st time homebuyers		
Appraisal	Mortgage 1 Approved Appraiser ordered through Encompass		
	Existing Dwellings must be certified that it meets HUD requirements		
	Condominiums must meet FNMA, FHLMC, HUD, or VA approval standards		
Credit Report	Tri-merged Mortgage Credit Report		
Credit Score	581 minimum; below 640 requires a manual underwrite		
Credit History	Applicant(s) must not be currently delinquent on any debts owed to the Federal Government		
	Deferred student loans cannot be omitted and must be at minimum payment reports or at 1% of		
	balance as reported on credit report when no payment shown.		
	CAIVRS must be checked and documented on the application		
	Applicants "Eligibility Income" may not exceed the moderate income level listed by Rural Development.		
	Annual eligibility income included all income received by the applicant, co-applicant and all other adult		
Income	members of the household.		
	Non taxable income may be grossed up by the applicable federal tax rate, 125% is the standard Rate		
Income Eligibility Calculator by County	http://eligibility.sc.egov.usda.gov/eligibility/incomeEligibilityAction.do		
Required Documentation	Fully document per handbook 3555		
Other Eligibility Issues	The applicant cannot own adequate housing in the local commuting area		
	Assets in excess of \$5,000.00, not utilized in transaction, are subject to an interest earning calculation,		
	which is added to the annual income for eligibility income limit purpose		
	Applicant(s) must be a citizen of the United States or be admitted for permanent residency		
	The applicant must have the potential ability to occupy the house as their primary residence		
	The applicant must not have sufficient assets to obtain other tradition conventional financing (20%		
	down payment)		
RD Gaurantee Fee Calculator	Link to calculator		
	1.00 % up front fee (may be added to loan amount) .35 %		
RD Factors	annual fee rates effective for		
	commitments issued on or after 10/1/16		
Origination Fee	Origination fee is maxed at 1% of the loan amount.		
Discount Points	Discount points used to reduce rate are eligible to be financed for all applicants (cannot exceed 2%)		
GUS	Utilized on all loans and to be placed in efolder at time of submission		
Water Test Requirements	Coliform, Nitrates, and Nitrites if located within 1 mile of working farm		
Document Expiration Date	120 days		
	120 0033		

\*\*Please refer Handbook 3555 in AllRegs for additional credit, income, assets, property, etc requirements

	RD Streamline Assist		
(strea	mline refinance of existing RD mortgage)		
5/1/2017	Table of Contents		
Maximum Loan Amount	Principal and Interest; Closing costs; Funds to establish tax and insurance escrow and Upfront Guarantee Fee **Late Fees are NOT ALLOWED to be finnced**		
Term	30 year fixed rate only		
Occupancy	Owner Occupied Only		
Title	Fee simple only. No leashold. No life estate		
Subordinate Financing	Subordinate "Silent" seconds or subsidy recapture cannot be subordinated		
Net Tangible Benefit	\$50 or greater reduction in new PITI (including annual fee) as compared to the current PITI payment		
Borrowers	Add Borrowers Only		
Original Note	A copy of the original Note must be provided to verify borrower		
Appraisal	Not required. Use base loan amount as Appraised Value		
Property Eligibility	Properties now in inelgible rural areas continue to be eligible		
Mortgage Payment History	0x 30 for 12 months prior to loan request to USDA		
Seasoning	Loan must have closed 12 months prior to loan request to USDA		
Credit Report	Credit qualifying is not required but a credit report is required to confirm FICO for pricing adjustments		
Income	Income for all adult household members must be verified and must meet adjusted annual income limitation		
Ratio	No ratio calculation required		
RD Fee	1.00 % up front fee (may be added to loan amount) .35 % annual fee rates effective for commitments issued on or after 10/1/16		
Origination Fee/Discount	Allowed up to a maximum of 2% combined. (1% origination + 1% discount)		
Fees	Same fees as RD purchase (orig, uw, admin/proc, app fee)		
GUS	GUS is not utilized on the Streamlined Assist. Manual underwriting is required.		

# MORTGAGE

## VA Fixed Rate

Dec. 1	• •			-	
Revised 02-15-18	Purpose	LTV			able of Contents
Maximum LTV/ CLTV					
Note: LTV and CLTV limits are calculated	Purchase	100.00%		100%	
using base loan amount and do not include VA funding fee		100.00%		100%	
	considered cash out)				
Occupancy	Primary residence only				
Title	Fee simple only. No leasehold. No life estate				
Purpose	Purchase, & Cash Out (must be paying off current mortgage) See additional programs for interest rate reduction refinance loans				
Term	30 & 15 years				
Minimum FICO			580		
County Loan Limits		http://benefits.va.gov/h	omeloans/purchase	<u>eco loan limits.asp</u>	
Maximum Loan Amount				ount of the entitlement plus the ble value or the purchase price	down payment
		P	urchase Loans		
	Type of Veteran	Downpayment	First Time Use	Subsequent Use	
		none	2.15%		3.3%
	Regular Military	5 to 9.99%	1.50%		1.50%
		10% or more	1.25%		1.25%
	Reserves or National	none	2.40%		3.3%
VA Funding Fee	Guard	5 to 9.99%	1.75%		1.75%
		10% or more	1.50%		1.50%
	Cash Out Refinance				
	Type of Veteran	Downpayment	First Time Use	Subsequent Use	
	Regular Military Reserves/National Guard	NA NA	2.15% 2.40%		3.3%
	Reserves/National Guard         NA         2.40%         3.3%*           * Higher subsequent use percentage does not apply if the veteran's only prior use of entitlement was for a manufactured home         3.3%*				
Eligible Borrowers		Must be a Veteran who h	as received a Certif	ficate of Entitlement	
	Sing				
Property Type	Single Family (1 - 4 units), VA approved condo (attached, detached, or site) Manufactured housing only alllowed for FICO >= 620				
rioperty Type	VA approved condo list: http://condopudbuilder.vba.gov/2.2/frames.html				
No. in Dala Dala		•••••••	· ·		
Maximum Debt Ratio		11 1		require 120% residual income	
	cash reserves totaling at least 6 months mortgage payments (principal, interest, taxes, and insurance - PITI), AND				
Multi-Unit Properties	documentation of the applicant's prior experience managing rental units or other background involving both property maintenance and rental.				
AUS Response			•	ing allowed only if FICO is >= 6 ng allowed only if FICO is >= 62	•
Credit History		<b>a</b> . <b>a</b> .	low VA guidelines		- /
Residual Income			See tab		
Compensating Factors		see tab for all	owable compensation	ng factors	
Gifts	Gift must be from relative	•	nship. Relationship Irname with the bor	must be documented if donor rrower.	does not share
Seller Concessions	Seller can pay borrowe			items paid for by the seller are	limited to 4%
Unallowable Fees	See unallowable fee tab.	Note that purchase agree	eement must separa	ately identify fees in last section	n (Veteran Can
	VA unallowable fees must have specific lender or seller credits in the actual fee to pass Mavent			maveill	
Annraisal Requirements		Full interior exterior appraisal . Order as IND from VA website			
Appraisal Requirements Multiple Financed Properties			raisal . Order as IN of 4 financed prope		

Allowable Fees The following fees are always allowed regardless of the 1% origination fee b	Table of Contents
Appraisal Fee - per allowable maximum appraisal fee schedule for that state (N	
Compliance Inspection - only if required by the NOV	1 - 5550.007
Credit Report - in most cases it should not exceed \$50.00 - maximum allowat	ole is \$100
Recording Fees, taxes, stamps	
Prorated tax and insurance escrow	
Survey and Plot plan	
Title Insurance, title policy, title exam, title search, title endorsement and any for to prepare title work	ees required
Enviromental protection lien endorsement	
1% origination fee	
VA funding fee	
Discount points	
Closing protection letter - sometimes just listed as "CPL" (should not exceed \$3	5)
Fraud Protection Report	
MERS Fee	
Well and Septic inspection fees	- *
Express mail fees (only for cashout refinances and IRRL's) - actual cost should be If not question it (over \$50 should be questioned - ask for actual invoice)	e readsonable.
Unallowable Fees	
The following fees are always un-allowed if the 1% origination fee is charged **NOTE: Fees may be charged however; total origination fee plus unallowal:	
Lender's appraisal - the veteran can only be charged for 1 appraisal unless VA d appraisal mandatory	leemed a second
Lender's inspection - if it not required on the appraisal/NOV, it can not be charg	ged to the veteran
Settlement fee, escrow fee, closing fee	
Document preparation fee	
Underwriting Fee	
Processing Fee	
Application fee - a veteran can be charged up front the cost of the appraisal and ensure the loan officer is not responsible for those fees if the veteran walks awa	
Pest inspection fee	
Attorney fees if for something other than title work	
Assignment fee	
Copying fee	
E-mail fee	
Fax fee	
 Photographs	
Postage fees if not a cash-out refinance IRRL	
Amortization schedule	
Notary Fee	
_Commitment Fee	
Trustee Fee	
Truth in Lending Fee	
Mortgage broker fee	
Tax service fee	
Veteran NEVER can pay the following fees regardless of whethe origination fee was paid or not:	er the 1%
Termite/Pest inspection	
Attorney fee cahrged as a benefit to the lender	
Mortgage Broker fee	
Realtor commission or realtor administrative fee	
Note this fee can not be paid by the seller either (as it would reduce the a other items) unless the PA specifically states this as a separate seller paid the luma properties are used.	
the lump concession amount.	
Prepayment Penalties	
Prepayment Penalties HUD/FHA Inspection Fees for Builders	

amily Size	Northeast	Midwest	South	West
1	\$390	\$382	\$382	\$425
2	\$654	\$641	\$641	\$713
3	\$788	\$772	\$772	\$859
4	\$888	\$868	\$868	\$967
5	\$921	\$902	\$902	\$1,004
over 5	Add \$75 fo	r each additional n	nember up to a fai	mily of seven.

Table of Residual Incomes by RegionFor loan amounts of \$80,000 and above				
Family Size	Northeast	Midwest	South	West
1	\$450	\$441	\$441	\$491
2	\$755	\$738	\$738	\$823
3	\$909	\$889	\$889	\$990
4	\$1,025	\$1,003	\$1,003	\$1,117
5	\$1,062	\$1,039	\$1,039	\$1,158
over 5	Add \$80 for each additional member up to a family of seven			

Key to G	Key to Geographic Regions Used in the Preceding Tables					
Northeast	Connecticut	New Hampshire	Pennsylvania			
	Maine	New Jersey	Rhode Island			
	Massachusetts	New York	Vermont			
Midwest	Illinois	Michigan	North Dakota			
	Indiana	Minnesota	Ohio			
	Iowa	Missouri	South Dakota			
	Kansas	Nebraska	Wisconsin			
South	Alabama	Kentucky	Puerto Rico			
	Arkansas	Louisiana	South Carolina			
	Delaware	Maryland	Tennessee			
	District of	Mississippi	Texas			
	Columbia					
	Florida	North Carolina	Virginia			
	Georgia	Oklahoma	West Virginia			
West	Alaska	Hawaii	New Mexico			
	Arizona	Idaho	Oregon			
	California	Montana	Utah			
	Colorado	Nevada	Washington			
			Wyoming			

#### Allowable Compensating Factors for VA loans

low debt-to-income ratio, excellent credit history, sizable down payment, conservative use of credit, small increase in housing expense, significant liquid assets, military benefits, high residual income, long-term employment, and previous satisfactory home ownership experience.

\*\*Note: a compensating factor does NOT automatically overcome any negative aspects of the application. Careful scrutiny will be applied.

### Mortgage 1 Inc. VA IRRRL Program

Revised 2-15-18	Table of Contents		
Appraisal	None required		
MIN FICO	620		
Max LTV/CLTV	100% before VA Funding Fee		
Funding Fee	0.50%		
Credit Report	Tri-Merged		
Required Net Tangible Benefit	Payment must Decrease. Must complete Old Vs. New Comparison Form (in Encompass)		
Closing Costs Paid by Borrower	fees paid by borrower must be recouped within 36 months or loan must be done as a full credit qualify (note Mavent report will show this as HPML)		
	30, 20, and 15 year terms		
Term	Maximim term allowed is lesser of 30 years or remaining term of current loan plus 10 years		
	Primary Residence		
Occupancy	Second home or investment property allowed with evidence it was previously owner occupied		
Eligible Properties	1-4 Family SFD, VA Approved Condo,		
Seasoning	Regardless of servicer 6 months history on current mortgage with 0 x 30. Loans seasoned less than 6 months are not eligible		
Mortgage lates	No lates in previous 6 months		
Cash Back to Borrower	Maximum of \$500		
CAIVR	Clear CAIVR check required		
Rate Spread/HMPL	Can not be HPML loan		
AUS Findings	DO NOT RUN FINDINGS		
Verbal VOE	Required		
Asset Documentation	If borrower needs funds to close provide 2 months (60 days) asset statements		